

**DEBBIE A. LANGLEY**

Client Relations Manager - Columbia, SC

**Academic Credentials:**

B.S. Zoology, 1989  
University of Arkansas, Fayetteville, AR

**Professional Credentials and Certifications:**

South Carolina Notary Public  
SWANA Certified Manager of Collection Systems  
SWANA Certified Manager of Transfer Station Systems

**Employment Record:**

2015 - Present - Smith Gardner, Inc.  
2010 - 2015 - Joyce Engineering, Inc.  
2006 - 2010 - Pace Analytical Services, Inc.  
2001 - 2006 - Shealy Environmental Services, Inc.  
1992 - 2001 - Severn Trent Laboratories  
1991 - 1992 - IT Analytical Laboratories  
1989 - 1991 - McClelland Consulting Engineers, Inc.

**Areas of Expertise:**

Client Development and Relationship Management  
Health & Safety  
Laboratory Quality Assurance  
Analytical Data Review  
Environmental Data Analysis (Volatile & Semi Volatile Organic Compounds, Metals including Low Level, Wet Chemistry, and Field Analysis)

**Professional Activities:**

South Carolina Solid Waste Association of North America (SWANA)  
Treasurer, 2012 - Present  
Board Member, 2010 - Present  
Member since 2006  
South Carolina Association of Environmental Professionals (SCAEP)  
Board Member, 2010 - 2013  
President, SCAEP 2011 - 2012  
Vice President, SCAEP 2010 - 2011  
Member since 2006



Mrs. Langley has over 30 years' experience in the environmental industry. Her experience includes business development, departmental leadership, quality assurance, and health and safety. Over the last decade, Mrs. Langley has focused on business development for the solid waste industry, specializing in client relationships.

"A sale is not something you pursue, it is something that happens while you are immersed in serving your client."

As Client Relations Manager, her primary objective is to develop client relationships and communicate client needs to the engineers and geologists of S+G.

She also coordinates training efforts, helping secure venues, menus, attendees, sponsors and other logistics associated with S+G's training programs..

Her environmental career began in the laboratory setting as an analyst, departmental leader, Quality Assurance Officer, and Health and Safety Officer.

Ms. Langley has years of technical laboratory experience performing routine environmental analyses on waters, soils and sludges utilizing test methods that include the Clean Water Act (CWA), Safe Drinking Water Act (SDWA), Resource Conservation and Recovery Act (RCRA), SW-846 and Contract Laboratory Protocol (CLP). As Quality Assurance Officer, she reviewed laboratory data for accuracy and procedural compliance, interacted with SC DHEC, EPA, DOE, and DOD to maintain current certifications, added new certifications by writing Statement of Procedures (SOPs), and satisfying all Federal and State scrutiny.

As Health and Safety Officer, she provided monthly safety training for all employees and maintained/reported safety records according to OSHA standards.

Ms. Langley has served as President of the South Carolina Association of Environmental Professionals (SCAEP) and is currently serving as the Treasurer and a board member to the South Carolina Solid Waste Association of North America (SC SWANA).